## 20 Leading Marine Distributors



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## **History:**

Founded by John Mackay in 1884; Commercial Cable Company constructed and operated a network of trans-Atlantic and Pacific telegraph cable systems. Mackay Radio and Telegraph expanded in the 1920's, opening coastal

stations for international point-to-point communications and high seas shipto-shore service. The operations were acquired by ITT until 1987. Mackay is now a privately held firm, headquartered in North Carolina. Mackay's reputation for quality service and products has propelled significant expansion worldwide. Today, Mackay has 36 locations worldwide, including North & South America, Europe, Asia, and India.

Mackay distributes hundreds of quality marine electronics, while performing 17,000 ship-board attendances annually.

## Offering:

Mackay Marine sells, installs, inspects, and services communication, navigation, security, and anti-pollution instruments for all classes of vessels, including high-seas shipping, coastal, fishing, passenger, military, and offshore drilling. Mackay represents the premier manufacturers in the marine electronics industry. It employs 290 professionals worldwide, serving roles in technical field service, management, service coordination, project management, sales advising and support. Mackay World Service seamlessly arranges 24/7, efficient service at any port-of-call, through our 36 global locations and 90+ collaborative agents. Offering turn-key solutions and a comprehensive line of marine electronics:

- Communications: GMDSS, Satellite Systems (L-Band, VSAT & Iridium Terminals) and Airtime, Interior Communications, Radios (Handheld & Ship-Board), Entertainment Equipment
- Navigation: AIS, Auto-Pilots, Chart Plotters, ECDIS, Depth Sounders, GPS, Gyro, Magnetic, and Satellite Compasses, Integrated Bridge (IBS), Radars, Speed Logs, Steering Systems.
- Safety & Security Electronics: Anti-Piracy Systems, AIS, BNWAS, EPIRBS, GMDSS, SART, SSAS, Tracking Systems, VDRs, Surveillance,
- Anti-Pollution and Below-Deck

Electronics: Alarm Monitors, Fuel Consumption and Flow Measurement, Fuel Viscosity Control, Oil Discharge Monitors, Oily Water Monitors, Ballast Water Replacement Systems

Mackay's dedicated Project Management Group collaborates with newbuild & retrofit marine architects and ship owners to integrate seamless electronics packages to match client plans and schedule.

## **Projects**

A significant added-value to Mackay's role as a distributor, is its New-Build Project Management Department's ability to leverage its full-line of leading products and favorable pricing, while offering a complete array of services from conception to commissioning.

Services provided by its team of maritime professionals, include Estimating, Procurement, Drawings, Logistics, Installation, Commissioning, Invoicing, and Warranty Management of marine electronic solutions to a variety of customers.

Everything from small equipmentonly purchase to 100% turn-key, customized bridge/pilothouse navigational consoles produced and integrated with electronics. Once vessels set-sail, Mackay continues to provide onboard service through our extensive global service network.

Most projects have involved U.S. customers and shipyards, but we're expanding our services globally; collaborating with Mackay offices in China, Singapore, Canada, and Europe.

